

# We are Hiring

## JITA Social Business Bangladesh LIMITED

**"Committed to bring smile on poor woman"**

**JITA Social Business Bangladesh Limited**, a social business venture between CARE Enterprise, USA & DANONE Communities, France, aims to create smiling women by building their skills and knowledge and ensure access to income which will help them to be accepted and respected in the family and society.

Would you like to be a part of our ambition? If yes, then embrace this opportunity and be a member of a diverse and talented group of individuals contributing in making a difference.

### Territory Officer

**Job Location: Anywhere in Bangladesh**

#### YOUR KEY ACCOUNTABILITIES

- HUB Manager Searching & ensure HUB Lifting
- Searching Aparajita & Service Person in a continuous process
- Supervise the identification and selection process of potential areas that are suitable to operate JITA activity according to business plan.
- Strengthening the relationship with partners so that we can work as a team with each partner.
- Reduce drop rate of HM, SP and Aparajita, Increase SP movement towards Aparajita & Increase sales ratio of SP to Aparajita vs Consumer.
- Collect and submit partner company's invoices in the desired format to Area manager in time to prepare service person and Aparajita salary and JITA commission.
- Taking care of assigned JITA asset as a custodian and assist Area manager to get administrative support considering the relative costs and benefits of potential actions to choose the most appropriate one to smooth assigned work.
- Prepare daily, weekly & monthly sales reports.

#### TO WIN THIS JOB, YOU NEED TO HAVE

- Graduate/HSC in any discipline.
- 1 years' experience in rural area's marketing related work. Also Sales/Field/NGO experience is preferable.
- Ability to work under pressure and handle challenging situations.
- Monitoring/Assessing performance of yourself, other individuals, or organizations to make improvements or take corrective action.
- Have a valid motorcycle driving license.

#### YOUR REWARD

- Salary BDT 12,000-22,000/-
- TA/DA
- Monthly Incentive BDT 4500/-
- Provident fund
- Health Insurance
- Yearly Two Festival Bonus

Send Your CV to [hr@jitabangladesh.com](mailto:hr@jitabangladesh.com) mentioning the name of the interested area and position in the subject line.

